

## HAN YEAR IN REVIEW - 2010

HOUSTON – The economy may profit organization that provides its members a forum in early-stage Texas-based investment opportunities million in seven companies. In doing so, HAN was able to build on its success of the previous year and continue to provide leadership in the Texas The economy may be down, but at Houston Angel Network (HAN), a non profit organization that provides its members a forum in which to evaluate promising based investment opportunities, In 2010, members invested . In doing so, HAN was able to build on its success of the previous year and continue to provide leadership in the Texas angel community. Houston Angel Network (HAN), a non-which to evaluate promising members invested \$1.6 . In doing so, HAN was able to build on its success of the angel community.

Of particular note, HAN investors participated based social network/ email managing tool. Nutshell was later marketers Constant Contact, resulting in a profit for HAN investors in time. This was ahead of the usual years. HAN members typically expect to see ten to thirty times return on their investments. HAN investors participated in the funding of Nutshell Mail, based social network/ email managing tool. Nutshell was later purchased , resulting in a profit for HAN investors in less than a year's This was ahead of the usual projected time frame to exit a deal of one to seven HAN members typically expect to see ten to thirty times return on their Nutshell Mail, a web-purchased by email less than a year's projected time frame to exit a deal of one to seven HAN members typically expect to see ten to thirty times return on their

The Houston Angel Network is the largest and most active an Since its inception in 2001, their In the past 24 months, HAN members have had 4 successful investment exits. The Houston Angel Network is the largest and most active angel network Since its inception in 2001, their members have invested more than \$27M in 54 d In the past 24 months, HAN members have had 4 successful investment exits. gel network in Texas: members have invested more than \$27M in 54 deals. In the past 24 months, HAN members have had 4 successful investment exits.

As HAN goes forward in 2011, it welcomes its incoming chairman, Richard president, Michael Hansen. HAN would also like to thank Andrew Clark and John Filla, 2010 chairman and president, respectively, for their service and support. like to thank its 2010 board for its service. As HAN goes forward in 2011, it welcomes its incoming chairman, Richard president, Michael Hansen. HAN would also like to thank Andrew Clark and John Filla, 2010 chairman and president, respectively, for their service and support. like to thank its 2010 board for its service. As HAN goes forward in 2011, it welcomes its incoming

chairman, Richard Scruggs and president, Michael Hansen. HAN would also like to thank Andrew Clark and John Filla, 2010 chairman and president, respectively, for their service and support. It would also

Mike Hansen, HAN President, said, “We are all looking forward to a great year in 2011. It feels more positive, more confident. monetization events in 2009 and 2010. nice group of new members sh ready to screen and provide access to deals for a group whose collective investment capacity is on an uptick. Our primary goal is to provide solid investable opportunities to a group of investing individuals resolution to devote both personal capital and focus to deals that are promising. Companies that secure investment should benefit from both capital and expertise.” ent, said, “We are all looking forward to a great year in 2011. It feels more positive, more confident. HAN members experienced a number of monetization events in 2009 and 2010. These inflows to personal balance sheets nice group of new members should mean that capacity is relatively high. ready to screen and provide access to deals for a group whose collective investment Our primary goal is to provide solid investable opportunities to dividuals – we affirmatively asked that each make a 2011 resolution to devote both personal capital and focus to deals that are promising. Companies that secure investment should benefit from both capital and expertise.” ent, said, “We are all looking forward to a great year in 2011. HAN members experienced a number of These inflows to personal balance sheets and a HAN stands ready to screen and provide access to deals for a group whose collective investment Our primary goal is to provide solid investable opportunities to we affirmatively asked that each make a 2011 resolution to devote both personal capital and focus to deals that are promising. Companies that secure investment should benefit from both capital and expertise.”

About the Houston Angel Network: The typical HAN member is an SEC-accredited investor seriously interested in providing capital to early stage Texas companies. HAN consists of veteran angel investors as well as those who have just recently become involved in angel investing – prior experience in early stage investing is not a prerequisite.

For more information regarding membership or for an application to join, please contact Managing Director, Kala Marathi, at [kmarathi@houstonangelnetwork.org](mailto:kmarathi@houstonangelnetwork.org) or 832-476-9291.

Houston Angel Network [www.houstonangelnetwork.org](http://www.houstonangelnetwork.org)

410 Pierce Houston, Texas 77002

