

HAN YEAR IN REVIEW – 2009

HOUSTON – Despite one of the worst economic climates in decades, the Houston Angel Network (HAN), a non-profit organization that provides its members a forum in which to evaluate promising early in on three profitable start-ups in 2009. Despite one of the worst economic climates in decades, the Houston profit organization that provides its members a forum in which to evaluate promising early-stage Texas-based investment opportunities, ups in 2009. Despite one of the worst economic climates in decades, the Houston profit organization that provides its members a forum in based investment opportunities, cashed

☐ BMC Software acquired privately held Phurnace Software, a leading developer of automation software which deploy and configure Java environments. HAN members or who invested directly in the deal ofware acquired privately held Phurnace Software, a leading developer of which significantly reduces the cost, complexity and risk to deploy and configure Java-based applications on physical, virtual and HAN members who were limited partners in the DFJ Mercury fund or who invested directly in the deal profited from this sale ofware acquired privately held Phurnace Software, a leading developer of significantly reduces the cost, complexity and risk to based applications on physical, virtual and cloud were limited partners in the DFJ Mercury fund

☐ HAN investors participated in the based security and ID theft earlier this year a \$35 million investment from the well Investcorp. This investment resulted in a handsome dividend payment members. HAN investors participated in the initial formation round of CSIdentity, an Austin based security and ID theft prevention firm, in 2007. CSIdentity announced earlier this year a \$35 million investment from the well-known private equity firm Investcorp. This investment resulted in a handsome dividend payment initial formation round of CSIdentity, an Austin-announced known private equity firm Investcorp. This investment resulted in a handsome dividend payment to HAN

☐ In early 2009, HAN members provided the Tea, an Austin-based maker of organic, all has experienced significant growth. By May 2009, Nestl Inc. made a \$15.6 million investment in the company. Said HAN me Mayberry, “HAN was privileged to be part of the vision Sweet Leaf is executing.” In early 2009, HAN members provided the original seed capital to Sweet Leaf based maker of organic, all-natural, home-style beverages that has experienced significant growth. By May 2009, Nestlé Waters North America, Inc. made a \$15.6 million investment in the company. Said HAN me Mayberry, “HAN was privileged to be part of the vision Sweet Leaf is executing.” original seed capital to Sweet Leaf style beverages that Waters North America, Inc. made a \$15.6 million investment in the company. Said HAN member Ben Mayberry, “HAN was privileged to be part of the vision Sweet Leaf is executing.”

“The Houston Angel Network has shown that its members can make money in early stage venture investing,” said 2009 HAN President Andrew Clark. invested in a number of new deals challenging, HAN members are seeing a strong deal flow, and more attractive terms for the deals in which they invest. deals with other networks, and growing the membership of the group. “The Houston Angel Network has

shown that its members can make money in early stage venture investing,” said 2009 HAN President Andrew Clark. HAN members invested in a number of new deals in 2009. While the economic climate is still members are seeing a strong deal flow, and more attractive terms for . In 2010, HAN will focus on increasing syndication of with other networks, and growing the membership of the group. “The Houston Angel Network has shown that its members can make money in early members . While the economic climate is still members are seeing a strong deal flow, and more attractive terms for In 2010, HAN will focus on increasing syndication of

The Houston Angel Network is the largest and most active angel network in Texas: Since inception, our members have invested more than \$27M in 54 deals since its inception in 2001. In 2009, HAN members invested \$1,995,000 in new and follow-on fundraising rounds.

The typical HAN member is an SEC-accredited investor seriously interested in providing capital to early stage Texas companies. HAN consists of veteran angel investors as well as those who have just recently become involved in angel investing – prior experience in early stage investing is not a prerequisite.

For more information regarding membership or for an application to join, please contact Managing Director, Kala Marathi, at kmarathi@houstonangelnetwork.org or 832-476-9291.

Houston Angel Network www.houstonangelnetwork.org

410 Pierce Houston, Texas 77002

